

INDICATIVE PRICING SCHEDULE



3.5+kW System

	SYSTEM 1	SYSTEM 2	SYSTEM 1	SYSTEM 2
<b>Panels</b>				
Panel brand:	Trina Honey	Trina Honey	Q CELLS	Q CELLS
Wattage:	370	370	350	350
Number of panels:	10	10	10	10
<b>Inverter</b>				
Inverter brand:	Solis	Fronius	Solis	Fronius
Inverter capacity (kilowatts):	3	3	3	3
Please provide commentary on the benefits of the system if using micro-inverters/optimisers	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations
<b>Cost (GST Inclusive)</b>				
Standard total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$ 4,965.20	\$ 6,151.00	\$ 5,311.30	\$ 6,498.00
Bulk Buy total installed cost after discounts (incl GST and STCs, excl Victorian Government Rebate)	\$4,673.60	\$5,820.50	\$4,985.50	\$6,132.40
Extra cost installation on 2nd storey:	\$277.00	\$277.00	\$277.00	\$277.00
Safety Switch (if switchboard upgrade not required)	\$99.00	\$99.00	\$99.00	\$99.00
Additional circuit breakers if required (unit price)	N/A	N/A	N/A	N/A
Tiled roofs	\$160.00	\$160.00	\$160.00	\$160.00
Split Array (each)	\$198.00	\$198.00	\$198.00	\$198.00
Hardware for export limitation if required	\$108.00	\$825.00	\$108.00	\$825.00
Steep Pitch (30-35 degrees)	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees
Switchboard upgrade	Customer to arrange	Customer to arrange	Customer to arrange	Customer to arrange
<b>Warranties</b>				
Panel 'Performance' Warranty (% at Year 10):	90	90	93	93
Panel 'Performance' Warranty (% at Year 15):	87	87	90	90
Panel 'Performance' Warranty (% at Year 25):	80	80	87	87
Panel 'Product' Warranty (if applicable):	15	15	12	12
Inverter 'Product' Warranty (years):	10	10	10	10
Installation/Workmanship Warranty (years):	5	5	5	5
Panel or Inverter Warranty process after the Installation Warranty has expired:	The consumer would contact eko energy's customer service coordinator who will work with the consumer to identify the issue and look to provide a solution. The consumer may be asked to fill out a form for eko energy to review. eko energy may need to make an appointment at a convenient time to the consumer for an electrician to visit the property to identify the issue. eko energy will replace and install any panels/inverter/battery if a serious issue is identified that cannot be fixed within the warranty period. If the panels/inverter/battery need to be replaced outside the warranty period, eko energy can provide a quote for replacement and installation.			
<b>STC Price</b>				
STC Unit Price		\$37.20		\$37.20
Total STC rebate		\$1,599.60		\$1,525.20
Please explain STC assumptions methodology and assumptions.	Echo Group hedge STC's in advance and have increased buying power through EnergyAustralia			

	SYSTEM 1	SYSTEM 2	SYSTEM 1	SYSTEM 2
<b>Panels</b>				
Panel brand:	Trina Honey	Trina Honey	Q CELLS	Q CELLS
Wattage	370	370	350	350
Number of panels:	12	12	12	12
<b>Inverter</b>				
Inverter brand:	Solis	Fronius	Solis	Fronius
Inverter capacity (kilowatts):	4	4	4	4
Please provide commentary on the benefits of the system if using micro-inverters/optimisers	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations
<b>Cost (GST Inclusive)</b>				
Standard total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$ 5,328.90	\$ 6,696.20	\$ 5,767.20	\$ 7,134.50
Bulk Buy total installed cost after discounts (incl GST and STCs, excl Victorian Government Rebate):	\$5,063.50	\$6,379.70	\$5,462.10	\$6,779.40
Extra cost installation on 2nd storey:	\$277.00	\$277.00	\$277.00	\$277.00
Safety Switch (if switchboard upgrade not required)	\$99.00	\$99.00	\$99.00	\$99.00
Additional circuit breakers if required (unit price)	N/A	N/A	N/A	N/A
Tiled roofs	\$160.00	\$160.00	\$160.00	\$160.00
Split Array (each)	\$198.00	\$198.00	\$198.00	\$198.00
Other hardware: Isolator switch, labels, etc (please specify)	TBC	TBC	TBC	TBC
Hardware for export limitation if required	\$108.00	\$825.00	\$108.00	\$825.00
Steep Pitch (30-35 degrees)	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees
Switchboard upgrade	Customer to arrange	Customer to arrange	Customer to arrange	Customer to arrange
<b>Warranties</b>				
Panel 'Performance' Warranty (% at Year 10):	90	90	93	93
Panel 'Performance' Warranty (% at Year 15):	87	87	90	90
Panel 'Performance' Warranty (% at Year 25):	80	80	87	87
Panel 'Product' Warranty (if applicable):	15	15	12	12
Inverter 'Product' Warranty (years):	10	10	10	10
Installation/Workmanship Warranty (years):	5	5	5	5
Please explain in detail the process for the consumer to enact the Panel or Inverter Warranty after the Installation Warranty has expired:	The consumer would contact eko energy's customer service coordinator who will work with the consumer to identify the issue and look to provide a solution. The consumer may be asked to fill out a form for eko energy to review. eko energy may need to make an appointment at a convenient time to the consumer for an electrician to visit the property to identify the issue. eko energy will replace and install any panels/inverter/battery if a serious issue is identified that cannot be fixed within the warranty period. If the panels/inverter/battery need to be replaced outside the warranty period, eko energy can provide a quote for replacement and installation.			
<b>STC Price</b>				
STC Unit Price		\$37.20		\$37.20
Total STC rebate		\$1,934.40		\$1,823.00
Please explain STC methodology and assumptions	Echo Group hedge STC's in advance and have increased buying power through EnergyAustralia			

	SYSTEM 1	SYSTEM 2	SYSTEM 1	SYSTEM 2
<b>Panels</b>				
Panel brand:	Trina Honey	Trina Honey	Q CELLS	Q CELLS
Wattage	370	370	350	350
Number of panels:	14	14	14	14
<b>Inverter</b>				
Inverter brand:	Solis	Fronius	Solis	Fronius
Inverter capacity (kilowatts):	5	5	5	5
Please provide commentary on the benefits of the system if using micro-inverters/optimisers	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations
<b>Cost (GST Inclusive)</b>				
Standard total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$ 5,736.60	\$ 7,199.60	\$ 6,228.80	\$ 7,691.80
Bulk Buy total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$5,503.90	\$6,918.00	\$5,953.10	\$7,356.10
Extra cost installation on 2nd storey:	\$277.00	\$277.00	\$277.00	\$277.00
Safety Switch (if switchboard upgrade not required)	\$99.00	\$99.00	\$99.00	\$99.00
Additional circuit breakers if required (unit price)	N/A	N/A	N/A	N/A
Tiled roofs	\$160.00	\$160.00	\$160.00	\$160.00
Split Array (each)	\$198.00	\$198.00	\$198.00	\$198.00
Other hardware: Isolator switch, labels, etc (please specify)	TBC	TBC	TBC	TBC
Hardware for export limitation if required	\$108.00	\$825.00	\$108.00	\$825.00
Steep Pitch (30-35 degrees)	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees
Switchboard upgrade	Customer to arrange	Customer to arrange	Customer to arrange	Customer to arrange
<b>Warranties</b>				
Panel 'Performance' Warranty (% at Year 10):	90	90	93	93
Panel 'Performance' Warranty (% at Year 15):	87	87	90	90
Panel 'Performance' Warranty (% at Year 25):	80	80	87	87
Panel 'Product' Warranty (if applicable):	15	15	12	12
Inverter 'Product' Warranty (years):	10	10	10	10
Installation/Workmanship Warranty (years):	5	5	5	5
Please explain in detail the process for the consumer to enact the Panel or Inverter Warranty after the Installation Warranty has expired:	The consumer would contact eko energy's customer service coordinator who will work with the consumer to identify the issue and look to provide a solution. The consumer may be asked to fill out a form for eko energy to review. eko energy may need to make an appointment at a convenient time to the consumer for an electrician to visit the property to identify the issue. eko energy will replace and install any panels/inverter/battery if a serious issue is identified that cannot be fixed within the warranty period. If the panels/inverter/battery need to be replaced outside the warranty period, eko energy can provide a quote for replacement and installation.			
<b>STC Price</b>				
STC Unit Price		\$37.20		\$37.20
Total STC rebate		\$2,269.00		\$2,158.00
Please explain STC methodology and assumptions	Echo Group hedge STC's in advance and have increased buying power through EnergyAustralia			

	SYSTEM 1	SYSTEM 2	SYSTEM 1	SYSTEM 2
<b>Panels</b>				
Panel brand:	Trina Honey	Trina Honey	Q CELLS	Q CELLS
Wattage	370	370	350	350
Number of panels:	18	18	18	18
<b>Inverter</b>				
Inverter brand:	Solis	Fronius	Solis	Fronius
Inverter capacity (kilowatts):	6	6	6	6
Please provide commentary on the benefits of the system if using micro-inverters/optimisers	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations
<b>Cost (GST Inclusive)</b>				
Standard total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$ 6,370.30	\$ 8,171.00	\$ 7,008.60	\$ 8,809.30
Bulk Buy total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$6,241.60	\$7,983.40	\$6,817.00	\$8,557.70
Extra cost installation on 2nd storey:	\$277.00	\$277.00	\$277.00	\$277.00
Safety Switch (if switchboard upgrade not required)	\$99.00	\$99.00	\$99.00	\$99.00
Additional circuit breakers if required (unit price)	N/A	N/A	N/A	N/A
Tiled roofs	\$160.00	\$160.00	\$160.00	\$160.00
Split Array (each)	\$198.00	\$198.00	\$198.00	\$198.00
Other hardware: Isolator switch, labels, etc (please specify)	TBC	TBC	TBC	TBC
Hardware for export limitation if required	\$108.00	\$825.00	\$108.00	\$825.00
Steep Pitch (30-35 degrees)	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees
Switchboard upgrade	Customer to arrange	Customer to arrange	Customer to arrange	Customer to arrange
<b>Warranties</b>				
Panel 'Performance' Warranty (% at Year 10):	90	90	93	93
Panel 'Performance' Warranty (% at Year 15):	87	87	90	90
Panel 'Performance' Warranty (% at Year 25):	80	80	87	87
Panel 'Product' Warranty (if applicable):	15	15	12	12
Inverter 'Product' Warranty (years):	10	10	10	10
Installation/Workmanship Warranty (years):	5	5	5	5
Please explain in detail the process for the consumer to enact the Panel or Inverter Warranty after the Installation Warranty has expired:	The consumer would contact eko energy's customer service coordinator who will work with the consumer to identify the issue and look to provide a solution. The consumer may be asked to fill out a form for eko energy to review. eko energy may need to make an appointment at a convenient time to the consumer for an electrician to visit the property to identify the issue. eko energy will replace and install any panels/inverter/battery if a serious issue is identified that cannot be fixed within the warranty period. If the panels/inverter/battery need to be replaced outside the warranty period, eko energy can provide a quote for replacement and installation.			
<b>STC Price</b>				
STC Unit Price		\$37.20		\$37.20
Total STC rebate		\$2,902.00		\$2,753.00
Please explain STC methodology and assumptions	Echo Group hedge STC's in advance and have increased buying power through EnergyAustralia			

	SYSTEM 1	SYSTEM 2	SYSTEM 1	SYSTEM 2
<b>Panels</b>				
Panel brand:	Trina Honey	Trina Honey	Q CELLS	Q CELLS
Wattage	370	370	350	350
Number of panels:	20	20	20	20
<b>Inverter</b>				
Inverter brand:	Solis Three Phase	Fronius Three Phase	Solis Three Phase	Fronius Three Phase
Inverter capacity (kilowatts) both inverters are 3 phase:	6	7	6	7
Please provide commentary on the benefits of the system if using micro-inverters/optimisers	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations
<b>Cost (GST Inclusive)</b>				
Standard total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$ 7,169.60	\$ 9,386.10	\$ 7,899.00	\$ 10,115.50
Bulk buy total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$7,083.00	\$9,221.00	\$7,744.40	\$9,882.00
Extra cost installation on 2nd storey:	\$277.00	\$277.00	\$277.00	\$277.00
Safety Switch (if switchboard upgrade not required)	\$99.00	\$99.00	\$99.00	\$99.00
Additional circuit breakers if required (unit price)	N/A	N/A	N/A	N/A
Tiled roofs	\$160.00	\$160.00	\$160.00	\$160.00
Split Array (each)	\$198.00	\$198.00	\$198.00	\$198.00
Other hardware: Isolator switch, labels, etc (please specify)	TBC	TBC	TBC	TBC
Hardware for export limitation if required	\$108.00	\$825.00	\$108.00	\$825.00
Steep Pitch (30-35 degrees)	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees
Switchboard upgrade	Customer to arrange	Customer to arrange	Customer to arrange	Customer to arrange
<b>Warranties</b>				
Panel 'Performance' Warranty (% at Year 10):	90	90	93	93
Panel 'Performance' Warranty (% at Year 15):	87	87	90	90
Panel 'Performance' Warranty (% at Year 25):	80	80	87	87
Panel 'Product' Warranty (if applicable):	15	15	12	12
Inverter 'Product' Warranty (years):	10	10	10	10
Installation/Workmanship Warranty (years):	5	5	5	5
Please explain in detail the process for the consumer to enact the Panel or Inverter Warranty after the Installation Warranty has expired:	The consumer would contact eko energy's customer service coordinator who will work with the consumer to identify the issue and look to provide a solution. The consumer may be asked to fill out a form for eko energy to review. eko energy may need to make an appointment at a convenient time to			
<b>STC Price</b>				
STC Unit Price		\$37.20		\$37.20
Total STC rebate		\$3,236.00		\$3,050.00
Please explain STC methodology and assumptions	Echo Group hedge STC's in advance and have increased buying power through EnergyAustralia			

	SYSTEM 1	SYSTEM 2	SYSTEM 1	SYSTEM 2
<b>Panels</b>				
Panel brand:	Trina Honey	Trina Honey	Q CELLS	Q CELLS
Wattage	370	370	350	350
Number of panels:	28	28	28	28
<b>Inverter</b>				
Inverter brand:	Solis Three Phase	Fronius Three Phase	Solis Three Phase	Fronius Three Phase
Inverter capacity (kilowatts) both inverters are three phase:	10	10	10	10
Please provide commentary on the benefits of the system if using micro-inverters/optimisers	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations	Shading and multiple orientations
<b>Cost (GST Inclusive)</b>				
Standard total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$ 9,019.10	\$ 10,917.70	\$ 10,003.50	\$ 11,902.10
Bulk Buy total installed cost after discounts (incl STCs, excl Victorian Government Rebate):	\$9,076.90	\$10,905.50	\$9,963.10	\$11,801.70
Extra cost installation on 2nd storey:	\$277.00	\$277.00	\$277.00	\$277.00
Safety Switch (if switchboard upgrade not required)	\$99.00	\$99.00	\$99.00	\$99.00
Additional circuit breakers if required (unit price)	N/A	N/A	N/A	N/A
Tiled roofs	\$160.00	\$160.00	\$160.00	\$160.00
Split Array (each)	\$198.00	\$198.00	\$198.00	\$198.00
Other hardware: Isolator switch, labels, etc (please specify)	TBC	TBC	TBC	TBC
Hardware for export limitation if required	\$108.00	\$825.00	\$108.00	\$825.00
Steep Pitch (30-35 degrees)	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees	Will not install above 30 degrees
Switchboard upgrade	Customer to arrange	Customer to arrange	Customer to arrange	Customer to arrange
<b>Warranty</b>				
Panel 'Performance' Warranty (% at Year 10):	90	90	93	93
Panel 'Performance' Warranty (% at Year 15):	87	87	90	90
Panel 'Performance' Warranty (% at Year 25):	80	80	87	87
Panel 'Product' Warranty (if applicable):	15	15	12	12
Inverter 'Product' Warranty (years):	10	10	10	10
Installation/Workmanship Warranty (years):	5	5	5	5
Please explain in detail the process for the consumer to enact the Panel or Inverter Warranty after the Installation Warranty has expired:	The consumer would contact eko energy's customer service coordinator who will work with the consumer to identify the issue and look to provide a solution. The consumer may be asked to fill out a form for eko energy to review. eko energy may need to make an appointment at a convenient time to the consumer for an electrician to visit the property to identify the issue. eko energy will replace and install any panels/inverter/battery if a serious issue is identified that cannot be fixed within the warranty period. If the panels/inverter/battery need to be replaced outside the warranty period, eko energy can provide a quote for replacement and installation.			
<b>STC Price</b>				
STC Unit Price		\$37.20		\$37.20
Total STC rebate		\$4,538.00		\$4,315.00
Please explain STC methodology and assumptions	Echo Group hedge STC's in advance and have increased buying power through EnergyAustralia			